

	2008 -09 Budget	2008-09 Actual	2009-10 Approved Budget
Income			
ABC/M Income			
ABC/M Fundraiser	5,000	2,537	2,000
ABC/M Registration	20,000	27,143	25,000
ABC/M TEF Income	5,000	5,200	4,000
ABC/M Income Total	30,000	34,880	31,000
Contribution Income Campaign			
Groups		3,379	3,000
Individuals		5,053	4,000
Intergroups			
Contribution Income Campaign Total	0	8,432	7,000
Contribution Income Regular			
Groups	52,662	53,993	44,000
Individuals	30,640	29,835	24,000
Intergroups	12,448	13,622	11,632
Contribution Income Regular Total	95,750	97,450	79,632
Contribution In-Kind			500
Investments			
Dividends, Interest	4,800	10,721	8,900
investments Income Total	4,800	10,721	8,900
Operations Income			
Booklets	4,440	3,960	4,356
Bookmarks	510	343	377
Books	89,100	69,204	75,574
CD's/Tapes	8,250	8,882	9,770
Medallions/Chips	16,500	16,390	18,029
Other Products		7,539	8,293
Pamphlets	46,200	43,191	46,960
Postage	21,450	24,812	31,500
Starter Kits	0	828	900
Journal	1,000	3,454	2,000
Merchandise Discounts		-5422	-5,840
Operations Income Total	187,450	173,180	191,919
Total: Income	318,000	324,663	318,951
Cost of Goods Sold (COGS)			
Booklets	888	84	83
Bookmarks	102	17	70
Books	17,820	12,974	13,840
CD's/Tapes	1,650	909	908
Medallions/Chips	3,300	5,075	5,100
Other Products	0	4,162	4,150
Pamphlets	9,240	8,621	8,925
Starter Kits	0	109	0

Cost of Goods Sold-Other		798	0
Cost of Good Sold (COGS) Total	33,000	32,750	33,076
Revenue less COGS	285,000	291,913	285,875
Expenses			
BOT			
BOT Accommodation		428	250
BOT Other		314	250
BOT Record Keeper		1,010	500
BOT Travel		786	400
BOT Expenses Total	0	2,538	1,400
BOT ABC/M			
BOT ABC/M Accommodation/Food		7,110	6,000
BOT ABC/M Other		1,887	750
BOT ABC/M Travel		2,296	2,500
BOT ABC/M Expenses Total	0	11,293	9,250
Conference Expenses			
ABC/M Accommodation/Facilities	30,000	23,608	25,000
ABC/M Other		4,640	2,500
ABC/M TEF		5,200	4,000
Conference Committee Expenses	4,826	552	750
Conference Expense Total	34,826	34,000	32,250
Contract Services			
Accounting Services	10,000	3,000	8,000
Legal Services	5,000	3,750	2,000
Webmaster Services		4,800	6,000
Contract Services - Labor	4,000	0	0
Contract Services - Other	500	828	250
Contract Services Expense Total	19,500	12,378	16,250
Facilities and Equipment			
Property Insurance	1,500	968	1,000
Rent & Parking	30,144	31,140	32,750
Telephone	7,500	9,122	6,000
FWS Website			750
Equipment Leases Computers	8,500	9,986	7,250
Equipment Purchases		460	250
Equipment Rental Copier	7,000	9,986	5,000
Facilities and Equipment Expense Total	54,644	61,661	53,000
General Office Expense			
Bank Charges/Fees	1,100	408	500
Credit Card Fees	5,440	8,048	8,000
Dues, Fees and Licenses		500	500
Federal and State Fees			2,000
Insurance - Liability, Workers Comp	1,500	1,158	1,200
Mileage		3,289	1,800
Staff Development	500	0	500
General Office Expense Total	8,540	13,403	14,500

Operations			
Computer Supplies		3,630	750
Consumable Supplies	7,000	12,774	6,000
Miscellaneous	1,250	0	0
Packaging and Supplies		1,899	1,500
Postage, Mail Services	24,480	36,319	27,500
Transfer to liquid Prudent Reserve	12,000	0	0
Printing and Copying		277	0
The Journal Printing & Supplies		835	500
Translation	1,000	0	0
12 & 12	2,000	0	0
Outreach	500	0	250
Operations Expense Total	48,230	55,733	36,500
Payroll Expense			
Bonuses	0		
Employee Benefits	12,000	9,406	10,600
Payroll Accounting	1,500	1,073	1,075
Payroll Tax Liabilities	7,760	9,044	9,050
Salary Expense	97,000	106,199	102,000
Unemployment Insurance	1,000		
Payroll Expense Total	119,260	125,722	122,725
Sub-Total: Expenses	285,000	302,897	285,875
Surplus / (Loss): (Rev-COGS)-Expenses	0	-10,984	0